

Job Shadowing Nr. 1042

Job Position.

Team Lead Business Development Central Europe

Person.

THD Alumnus - Tourismusmanagement

Arbeitsbereich.

Business Development:

- Sales (acquisition of and negotiations with potential new partners)
- Onboarding (technical integration of partners and quality assurance)
- Account Management (proactive partner support and identification of performance potential with the help of data)
- Project Management (process optimization, event planning, analysis & research)
- People Management (feedback meetings & onboarding).

Markets:

- DACH, NL & UK

Unternehmensname.

Holidu GmbH
(Booking platform for vacation rentals)

Gewünschte Eigenschaften des Studierenden.

Good written & spoken English (German is a plus)
Interest in business development, sales or account management
Passion for tourism and/or online business
Enthusiasm for international start-up cultures
Insatiable curiosity and not afraid to ask questions

(Good skills at the table kicker are beneficial :P)

Info für Studierende

Bitte senden Sie ihren Lebenslauf und das ausgefüllte Bewerbungsformular unter Angabe der Job Shadowing Nr. an Job.Shadowing@th-deg.de